

BID Document

COSTARS-12 Emergency Responder Equipment and Supplies

BIDDER/CONTRACTOR DATA

BIDDER/CONTRACTOR'S LEGAL NAME:	TUWAY MOBILE COMMUNICATIONS INC
Bidder Address:	2115 CITY LINE RD
	BETHLEHEM, PA 18017
County Located In:	Lehigh
Vendor Number	131950
DGS Self-Certified Small Business (SB)	SB
Primary POC regarding IFB/Contract:	ARTHUR F. TASCHLER JR.
Secondary POC regarding IFB/Contract:	
Phone Number:	610-865-3811
Fax Number:	610-865-3818
Email Address:	TASCHLER@TUWAY.COM
Company's General Website Address:	
SEND PURCHASE ORDER(S) TO NAME:	TUWAY MOBILE COMMUNICATIONS INC
D/B/A Name, If Applicable	
Bidder Address:	2115 City Line Road
	Bethlehem, PA 18017
County Located In:	Lehigh
Hours of Operation:	M-F 8:00 AM - 5:00 PM (Optional 24/7 maintenance available per contractual agreement)
POC regarding Purchase Order(s):	Allan Levy
Phone Number:	610-865-3811
Fax Number:	610-865-3818
Email Address:	sales@tuway.com

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SEND PAYMENT(S) TO NAME:	TUWAY MOBILE COMMUNICATIONS INC
D/B/A Name, If Applicable	
Bidder Address:	2115 City Line Road
	Bethlehem, PA 18017
POC regarding Payment(s):	Michael Cole
Phone Number:	610-865-3818
Fax Number:	610-865-3818
Email Address:	acctsreceivable@tuway.com

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QUESTIONS

BIDDER/CONTRACTOR'S LEGAL NAME: TUWAY MOBILE COMMUNICATIONS INC

Question	Yes	No	Explanation
1) Does the Bidder-Contractor have any minimum order requirements? If yes, please explain.		X	
2) Is the Bidder-Contractor quoting shipping costs as a separate line item?	X		
3) Is the Bidder-Contractor including shipping costs in its pricing? If not applicable, select No.		X	
4) Does the Bidder-Contractor offer any pricing incentive (s)? If yes, what are the incentives.		X	
5) Does the Bidder-Contractor offer any prompt payment discount(s)? If yes, what are the discounts.		X	
6) Does the Bidder-Contractor accept credit card(s) as a method of payment from any Purchaser? If yes, please specify the particular type(s) of card(s) accepted.	X		American Express, Visa, Mastercard, Discover
7) Does the Bidder-Contractor charge any fee(s) to the Purchaser for payment(s) made by credit card? If yes, what are the fees.		X	
8) Does the Bidder-Contractor charge any late fee(s) to the Purchaser for payment not made in accordance with the Terms and Conditions? If yes, what are the fees.		X	
9) After notification of contract award, is the Bidder-Contractor willing to further negotiate pricing with COSTARS member?	X		
10) Is the Bidder-Contractor going to provide a dedicated COSTARS website for Purchasers (see the Standard Terms and Conditions)? If yes, and if known, please provide URL address.		X	

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SERVICE AREA

BIDDER/CONTRACTOR'S LEGAL NAME: TUWAY MOBILE COMMUNICATIONS INC

Westmoreland	Lackawanna	Lancaster
Lawrence	Lebanon	Lehigh
Luzerne	Lycoming	McKean
Mercer	Mifflin	Monroe
Montgomery	Montour	Northampton
Juniata	Northumberland	Philadelphia
Pike	Potter	Schuylkill
Snyder	Somerset	Sullivan
Susquehanna	Tioga	Union
Venango	Warren	Washington
Wayne	Perry	Jefferson
York	Huntingdon	Wyoming
Adams	Allegheny	Armstrong
Beaver	Bedford	Berks
Blair	Bradford	Bucks
Butler	Cambria	Cameron
Carbon	Centre	Chester
Clarion	Greene	Fulton
Franklin	Forest	Fayette
Erie	Indiana	Elk
Dauphin	Cumberland	Crawford
Columbia	Clinton	Clearfield
Delaware		

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BIDDER/CONTRACTOR'S LEGAL NAME: TUWAY MOBILE COMMUNICATIONS INC

Ancillary Service	Pricing
Assembly/Installation/Construction Activities	Price Negotiable
Extended Warranty	Price Negotiable
Post Warranty Support and Maintenance Service	Price Negotiable
Special Delivery Arrangements	Price Negotiable
Training	Price Negotiable

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COSTARS-12 Emergency Responder Equipment and Supplies

Manufacturer		File Location
Airbus/Vesta		
	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Airbus DS Communications
	Class of Purchaser	All
	State/Country of Manufacture	CALIFORNIA
	Notes	
Aviat Networks		
	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Aviat Price List
	Class of Purchaser	All
	State/Country of Manufacture	TEXAS
Notes		
Carlson Wireless Technologies		
	Category	Communications Equipment
		Miscellaneous - Loose Supplies
	Public Safety Equipment and Supplies	

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Carlson Wireless Technologies	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Carlson Price Schedule
	Class of Purchaser	All
	State/Country of Manufacture	CALIFORNIA
	Notes	
Ceragon Networks, Inc.	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Ceragon Price Book
	Class of Purchaser	All
	State/Country of Manufacture	Israel
	Notes	
Comtech Solacom Technologies, Inc.	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Comtech Solarcom Technologies Price List
	Class of Purchaser	All
	State/Country of Manufacture	Quebec, QC, Canada
	Notes	

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Comtech Solacom Technologies, Inc.		
Connectronics	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Connectronics Price Schedule
	Class of Purchaser	All
	State/Country of Manufacture	IOWA
	Notes	
CTI Products, Inc.	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	CTI Products Price List
	Class of Purchaser	All
	State/Country of Manufacture	OHIO
	Notes	
Davicom	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies

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Davicom	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Davicom List Price Catalog
	Class of Purchaser	All
	State/Country of Manufacture	Quebec, QC, Canada
	Notes	
David Clark Company	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	David Clark List Pricing
	Class of Purchaser	All
	State/Country of Manufacture	MASSACHUSETTS
	Notes	
DiversiTech	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Diversitech Communications List Price Catalog
	Class of Purchaser	All
	State/Country of Manufacture	VIRGINIA

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DiversiTech	Notes	
EF Johnson		
	Category	Communications Equipment
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	EF Johnson Price List
	Class of Purchaser	All
	State/Country of Manufacture	TEXAS
	Notes	
Eupen Cable USA		
	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Eupen Cable USA Price Schedule
	Class of Purchaser	All
	State/Country of Manufacture	FLORIDA
	Notes	
Eventide		
	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %

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Eventide	Volume Pricing	
	Catalog or Price List Name	Eventide Price List
	Class of Purchaser	All
	State/Country of Manufacture	NEW JERSEY
	Notes	
FIBROLAN, Inc.	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Fibrolan Price List
	Class of Purchaser	All
	State/Country of Manufacture	NEW JERSEY
	Notes	
GatesAir, Inc.	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Gates Air / Intraplex Products
	Class of Purchaser	All
	State/Country of Manufacture	OHIO
	Notes	

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Harris		
	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Harris Price Schedule
	Class of Purchaser	All
	State/Country of Manufacture	FLORIDA
	Notes	
JPS Interoperability Solutions Inc.		
	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	JPS INTEROPERABILITY SOLUTIONS PRICE BOOK
	Class of Purchaser	All
	State/Country of Manufacture	NORTH CAROLINA
	Notes	
Kenwood		
	Category	Communications Equipment
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	

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Kenwood	Catalog or Price List Name	Kenwood Price List
	Class of Purchaser	All
	State/Country of Manufacture	TEXAS
	Notes	
Motorola Solutions	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Motorola Solutions Professional and Commercial Series
	Class of Purchaser	All
	State/Country of Manufacture	ILLINOIS
	Notes	
Nokia	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Nokia Price List
	Class of Purchaser	All
	State/Country of Manufacture	TEXAS
	Notes	

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Safe-Com		
	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Safe-Com Wireless Price List
	Class of Purchaser	All
	State/Country of Manufacture	NEW JERSEY
	Notes	
Spectracom/Oriola		
	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Spectracom Price List
	Class of Purchaser	All
	State/Country of Manufacture	NEW YORK
	Notes	
Tait Communications		
	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
Volume Pricing		

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Tait Communications	Catalog or Price List Name	Tait Price List
	Class of Purchaser	All
	State/Country of Manufacture	TEXAS
	Notes	
Talley, Inc.		
	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Talley Price List
	Class of Purchaser	All
	State/Country of Manufacture	NEW JERSEY
	Notes	
TC Communications		
	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	TC Communications List Price Catalog
	Class of Purchaser	All
	State/Country of Manufacture	CALIFORNIA
	Notes	
TESSCO Technologies		
	Category	Communications Equipment

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TESSCO Technologies		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Tessco Technologies List Price Catalog
	Class of Purchaser	All
	State/Country of Manufacture	MARYLAND
	Notes	
Zetron		
	Category	Communications Equipment
		Miscellaneous - Loose Supplies
		Public Safety Equipment and Supplies
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	1.00 %
	Volume Pricing	
	Catalog or Price List Name	Zetron Price List
	Class of Purchaser	All
	State/Country of Manufacture	WASHINGTON
	Notes	

ServiceName	Per Unit Price	Unit Measurement	Additional Details
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